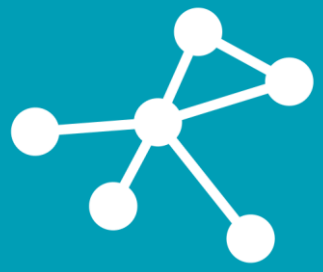
TRISOTECH



Digital Enterprise Suite

FROM STRATEGY TO OPERATIONS

Building new business capabilities in record time

- VISUALIZE
- INNOVATE
- TRANSFORM
- IMPROVE

YOUR BUSINESS

Trisotech
Where strategies come to life!

IT'S HERE. CAN YOU SEE IT?

Traditional businesses do not take into consideration how fast and how drastically their landscape can change

To thrive in this market, organizations need to change the way they engage their customers, which may mean changing their core business model.

THE DIGITAL REVOLUTION

By now, every company in the world should be on the lookout for the digital disruption that will threaten their existence.

Your industry has either already been disrupted, is in the process of being disrupted or will be disrupted it in the near future.

THE DIGITAL REVOLUTION

To keep their competitive advantage, companies must adapt and transform their business model

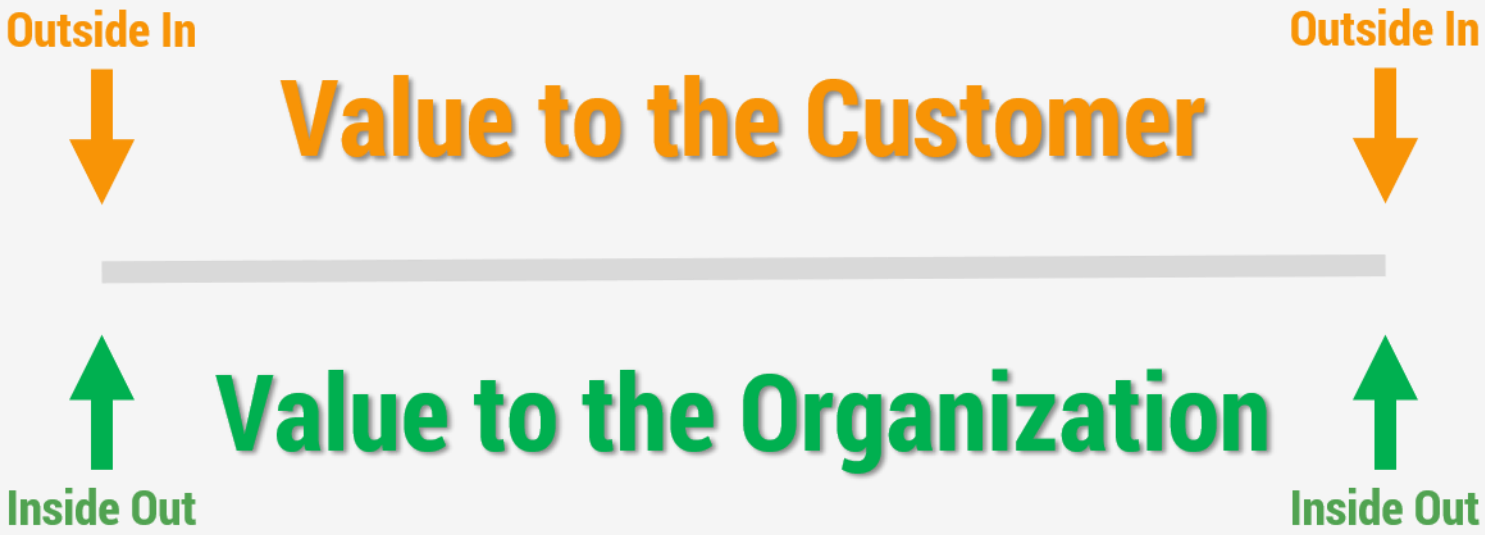
Companies are facing serious challenges in digital transformation:

- Mastering Digital Transformation
- Strategic Planning
- ERP Blueprinting
- Application Migration
- M&A (Rationalisation of operations)
- Discovering and Documenting Operations
- Collaborative Process Improvement
- Decision Management
- Governance, Risk and Compliance (GRC)
- Bridging the Business and IT Divide
- Organizational Change Management

FOCUS ON VALUE CREATION

Value creation and benefits to customers should shape your digital transformation.

Not just value to your organization.



To stay ahead, organizations need to reassess the fundamentals of their business;
from corporate strategy, to operational management.

ALIGN STRATEGY AND OPERATIONS

Canvases

Analysis

Strategic → **Creative Thinking**

Critical Thinking ← Operational

Brainstorm

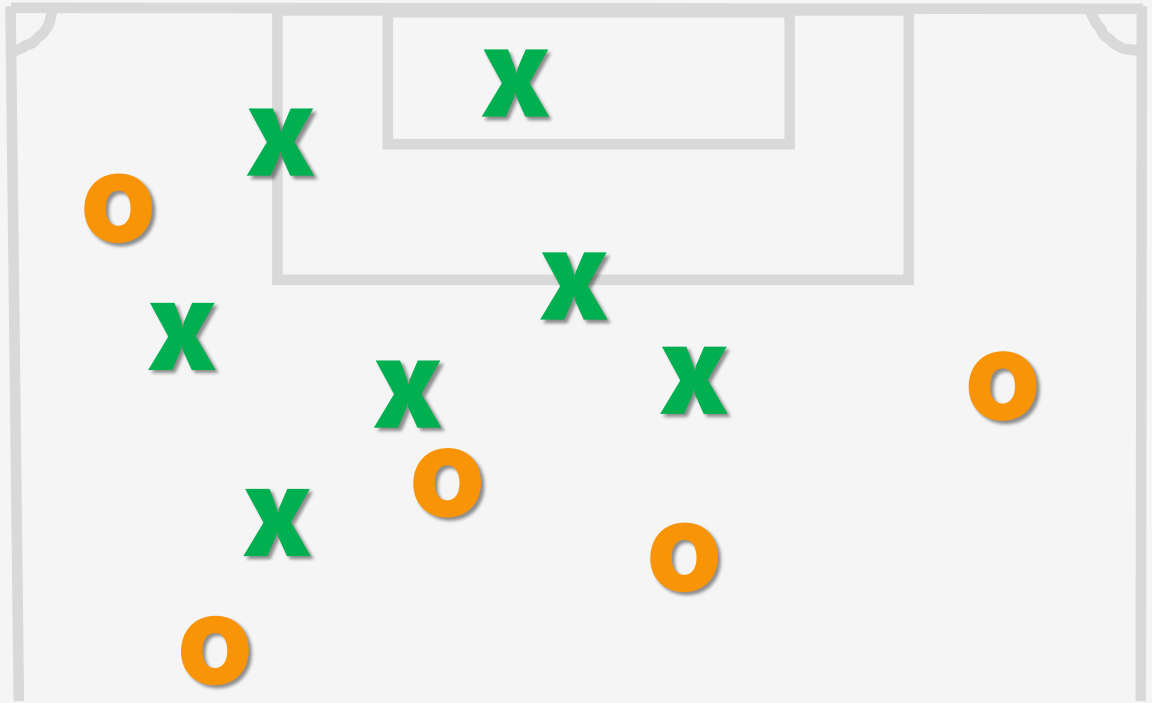
Models

Taking into account the perspective of your clients and your own organization

DIGITAL STRATEGY

Each enterprise must seek its own path to Digital Transformation.

Success may come from reinventing an industry or simply from traditional business models.



Without a digital strategy, an existing business can drift away from its customers and become uncompetitive within its environment.

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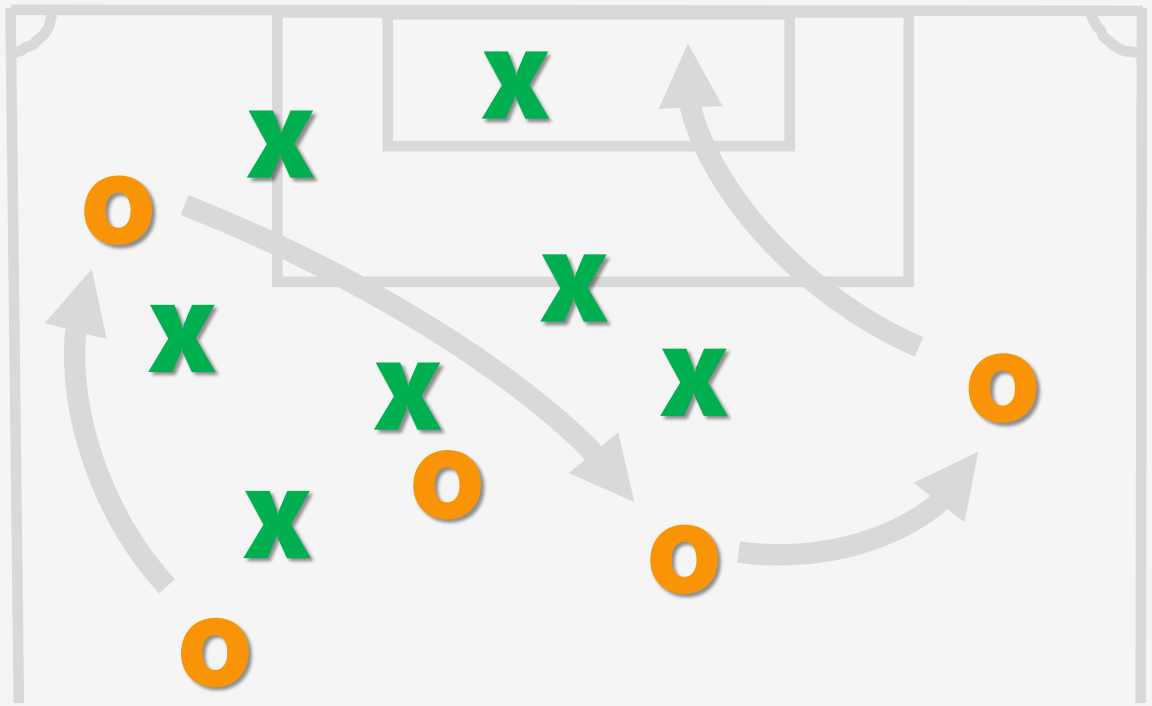

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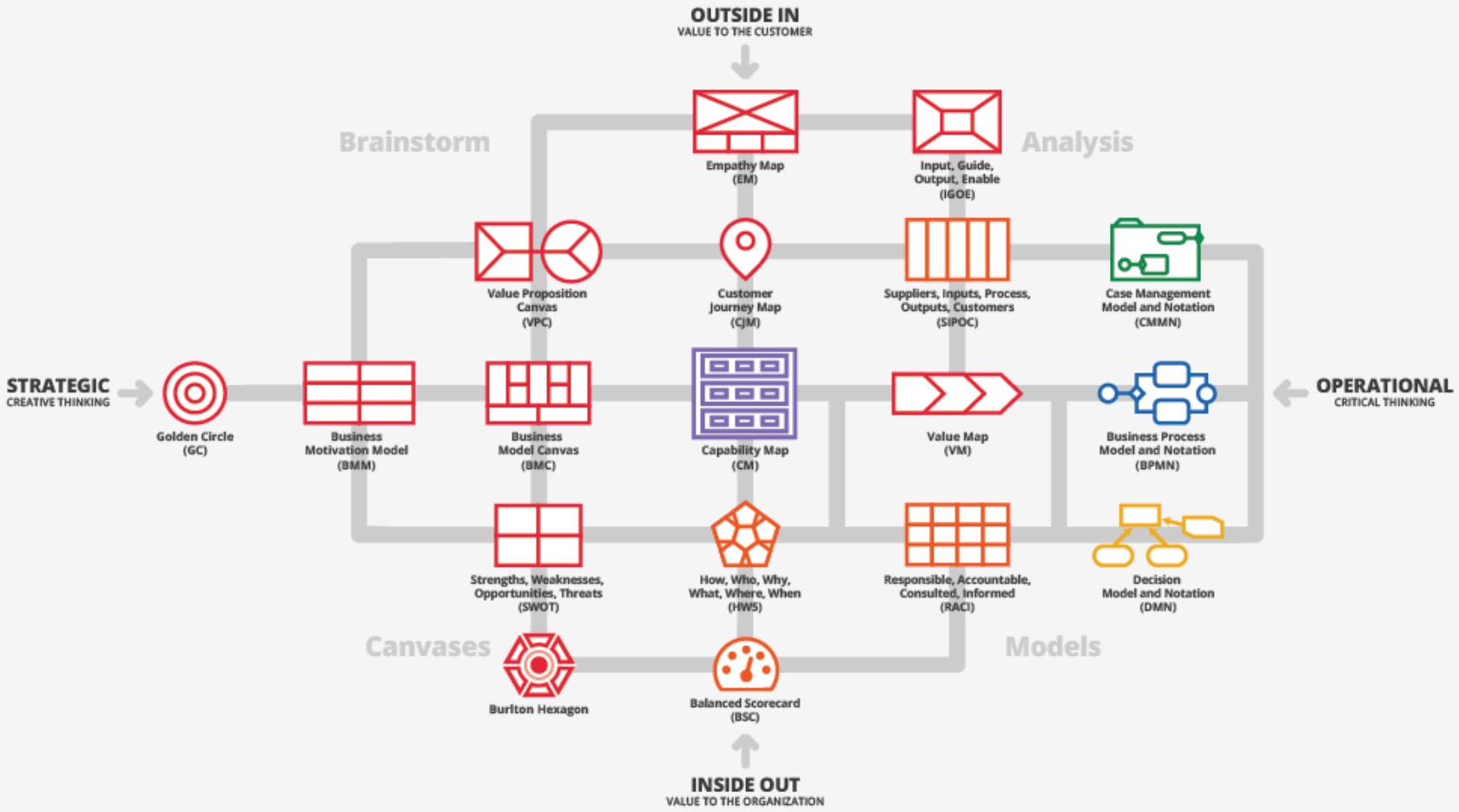

CASE STUDY 01

CLIENT: A NORTH AMERICAN DAIRY INDUSTRY LEADER

Merger & Acquisition and ERP Blueprinting

Trisotech

NORTH AMERICAN DAIRY INDUSTRY LEADER

"We planned on 12 months to complete the first phase of our ERP aggregation project. We saved 6 months of effort from our 5-person team. Thanks to Trisotech's Discovery Accelerator and BPMN modeler Phase 1 was completed in 6 months!"

Business Process Director

The Project

- Purchased multiple companies in a vertical integration strategy
- Needed to replace the varied systems by a centralized ERP
- Had to identify which processes would be optimized and implemented

The Challenges

To aggregate multiple ERP platforms:

- Identify key business processes
- Eliminate duplications
- Deployment of the final processes
- Test after deployment in the new ERP system

The Solutions Used

- Balanced Scorecard
- RACI Tables
- Standardized Process, Decision and Case Models (BPMN, DMN, CMMN)

The Results

- Client saved 6 months of a 5-person team
- Processes were improved and are now deployed in ERP
- Now using saved time to eliminate errors and save costs, positioning the company for future growth!

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CASE STUDY 02

CLIENT: BOOK ZURMAN, CONSULTING COMPANY IN THE US HEALTH INDUSTRY

Digitization and Collaborative Process Improvement

Trisotech

BOOK ZURMAN, A US-BASED CONSULTING COMPANY IN THE HEALTH INDUSTRY

"The use of Trisotech Tool Set was key in the speed and integration of the three modeler types. Their Triple Crown solution allowed us to meet our goals faster and with less effort as the tools are integrated."

Stephen White,
Senior Consultant

Trisotech

The Project

- Mandated by large US Federal Healthcare provider
- Needed to develop new modeling techniques
- Use techniques to define clinical guidelines and patient care coordination

The Challenges

- Aging systems that required upgrading
- Improving clinical guidelines and best practices
- Handling both gov. and non-gov. healthcare requirements

The Solutions Used

Standardized models (BPMN, DMN, CMMN) to provide clinical guidelines and clinical decision support that are:

- Documented
- Automatable

The Results

- Digitized clinical guidelines and best practices in record time
- Used international OMG standards for model interchange
- Created Shareable Clinical Pathways
- Increased transparency and faster time-to-market for their clients!

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CLIENT: PROFIT SOFTWARE

From Business Rules to Decision Models

Trisotech

PROFIT SOFTWARE

"Using the Trisotech DMN Modeler, we are able to migrate our clients existing rules engines into our software faster and with less stress for our clients. Saving errors, time and money."

Olli Rauhala,
Software Architect and
Business Rules Specialist

The Project

Their clients are converting their older insurance systems to a new application called “Profit Life & Pension”, developed by Profit Software.

The Challenges

- Used legacy BRMS to convert older insurance systems to “Profit Life & Pension”
- Had thousands of individual rules inside the system

The Solutions Used

Profit Software is using DMN Modeler from Trisotech for mapping rules and executing those DMN models using Drools DMN engine and jBPM 7.

The Results

- Developed a smoother transition method using DMN
- Switched from business rules to decision models
- Lowered costs, eliminated errors and saved time for their clients
- Now fulfilling their client’s requirements in a fraction of the time!

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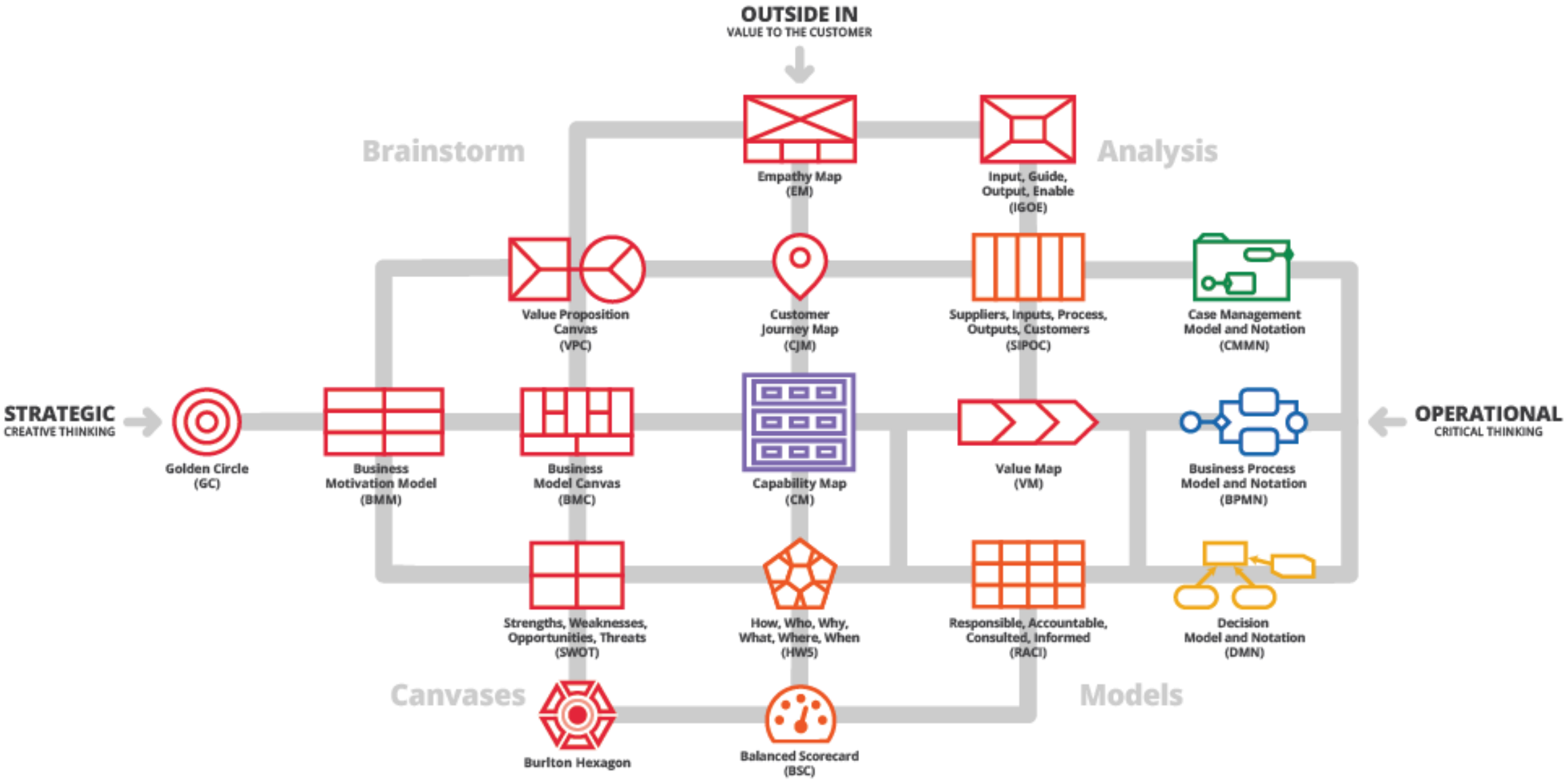

VISIT US AT BOOTH #7
FOR A DEMO OF THIS
METHODOLOGY!

Trisotech